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INDUSTRY FOCUS: HEALTHCARE AND LIFE SCIENCES IN FRANCE

HBC Avocats : TIER 2 Leading Firm

Jonathan Burnham : Leading Individual

HBC Avocats

Headed by Jonathan Burnham, HBC Avocats' two-lawyer team has in-depth niche expertise in the negotiation and drafting of commercial and licensing agreements in the life sciences sector, notably in relation to biomedical products, R&D contracts and clinical trials. The practice assists biotechnology companies and several global pharmaceutical corporations. Associate Fabrice Herbin is also recommended.

Practice head(s): Jonathan Burnham

Other key lawyers: Fabrice Herbin



Testimonials

'One of the top teams on the market for pharmaceutical licensing and collaboration matters.'

'The team demonstrates a fine understanding of the life sciences industry and R&D issues and always provides extremely relevant answers.'

'The team has very good French and English language contract negotiation skills. They always provide a solution.'

'The team is very much to the point and works on straightforward, simple solutions using a lot of intelligent creativity to get a deal done quickly. The client focus is absolutely stellar.'

'Jonathan Burnham is one of the best (if not the best) for pharmaceutical licensing matters. He has French and North American experience.'

'Associate Fabrice Herbin has hands-on experience in respect to clinical and other collaboration projects in the pharmaceutical space.'

Key clients

Valneva	Blink Biomedical
OSE Immunotherapeutics	Aratinga
Genkyotex	Sebia
Pierre Fabre	Urolead
Dynacure	GoLiver

Work highlights

- Assisted French biotechnology company Blink Biomedical with the negotiation of an exclusive commercial licence with Danish biopharmaceutical company Genmab regarding its CD47 antibody product.
 - Advised French listed biotechnology company OSE Immunotherapeutics on the negotiation of an exclusive license and collaboration agreement with Boehringer Ingelheim regarding an immunology antibody.
 - Advised Swiss-French listed biotechnology company Genkyotex on the negotiation of an expansion of its exclusive commercial license agreement with Serum Institute of India.
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